

**NAME**  
Address  
Address

*Residence Telephone*

*Business Telephone*

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## PROFESSIONAL EXPERIENCE

INDUSTRIES • Division of Clothing, Inc.

- Marketing Director** 1988 to present
- Supervise 5 Product Managers in the production of bottoms, dresses, outerwear, and lingerie for a major women's apparel store.
  - Plan, develop, and monitor a combined budget of \$29M.
  - Develop seasonal lines, new sourcing, and new fabrics and yarns.
- Product Manager** 1985 to 1986 & 1987 to 1988
- Oversaw complete production of wovens, knits, and cut & sew for large size, junior, and career-oriented women's lines.
  - Designed and developed styles; approved colors; sourced yarns and fabrics.
  - Developed budgets; established item costs; approved samples and fits; coordinated Far East production and shipments to U.S. Distribution Center.
- Manager of Domestic and Mexico Sourcing** 1986 to 1987
- Directed the Sourcing of factories, fabrics, and yarns for lines of wovens, knits, and cut & sew.
  - Established costs; negotiated package deals and CMT with contractors.
  - Generated patterns and markers; speced finished garments; purchased trim and fabric for CMT.
  - Supervised the production, quality, tracking, and shipping of garments for catalogue, high price, and large size divisions.

THE GARMENT CORPORATION

- Quality Control Manager** 1982 to 1985
- Managed the Sampling and Production of finished lingerie garments for loungewear, sleepwear, shirts, daywear, and children's lines at domestic and "807" facilities.
  - Coordinated Production of Sample lines for showrooms and salesmen.
  - Established Production Packages (bill of materials, cutters must, size measurement charts, garment specification, embroidery charts and standard garments) for all cut and sew operations.
  - Oversaw Quality Control in cut and sew operations; monitored customer and consumer returns; communicated with Buyers regarding quality problems.
  - Supervised overall Quality of production from incoming yarns to finished fabrics.
  - Directed Testing of yarns, greige goods and finished fabrics at in-house weaving, dyeing and finishing plant; accountable for quality and color matching of purchased fabric.

JONES AND COMPANY

- Department Manager / Technical Services** 1980 to 1982  
**Process Engineer** 1979 to 1980  
**Finishing; Preparation, Bleach, and Dye House Supervisor** 1978 to 1979

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## EDUCATION

SOUTHEASTERN UNIVERSITY

**Bachelor of Science in Textile Technology** (*majored in dyeing and chemical finishing*) 1978

COMMUNITY COLLEGE

**Associate of Arts in Clothing Design** 1975

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*References available upon request*

